

## MAIN OFFICE

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#### SURABAYA

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Kab. Sidoarjo,

SURABAYA

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**COMPANY PROFILE** 

# 0

PT Beta Pramesti has been providing industries in Indonesia with water and wastewater treatment solutions for over 38 years. The company started as the exclusive distributor of Hydro-Chem boiler and cooling tower chemicals from Australia in 1985.

Specializing in water and wastewater solutions, the company has three divisions: Engineering, Procurement and Construction (EPC) Division, Chemical Division and Operation and Maintenance Division.

In 1990, we launched BETAQUA for water and wastewater in diverse applications from desalinating water for power plants to airports and special applications such as decolorizing sugar, condensate polishing and recycling industrial.

We started our Reverse Osmosis in 1998, with the backup of another US-based consultancy firm. From then, our membrane systems are used in international airports and high rise buildings, as well as pharmaceutical and power plants throughout Indonesia.

Was a part of Swing Corporation of Japan (daughter company of Ebara, Mitsubishi and JGC in 2015 and become PMA until become PMDN again in 2021, Beta Pramesti comprising of more than 150 full time employees, our services its customers through its network in Indonesia: Jakarta, Banjarmasin, Jambi and Surabaya. The company is certified to NSF, ISO 9001:2008, Halal and runs SAP for project costing and resource planning.

## **Vision**

Becoming the number 1 best local company in the Water and Wastewater Treatment industry in Indonesia

## **Mission**

Providing the best Water and Wastewater Treatment solution, satisfying customers, high quality and on time as well as contributing positively to the environment and prioritizing Occupational Health & Safety





Started as a boiler and cooling agent from Australia (Hydrochem)

Started pressure vessel tower chemical treatment fabrication for simple filtration systems

2001

Started reverse osmosis systems

2016

**Built ACH and PAC Plant** 6.000 ton/year

2015

Foreign investment by Swing Corporation, Japan (daughter company of Ebara, Mistubishi and JGC) - Become 2005

Built the first Electrodeionization system in Indonesia



2018

**Built hydrant system** 

2021

Become PMDN again

2022

Built PAC plant with 20,000 ton/year













All of our BETAQUA equipment are fabricated in our workshop in Cikupa, Tangerang. The facility consists of three fabrication workshops and two finishing sheds for rubber and fiber lining work.

Workshop 1 fabricates skidded systems such as Reverse Osmosis and Ultrafiltration. Workshop 2 fabricates both skidded systems and pressure vessels for filtration and atmospheric storage vessels. Workshop 3 prepares the metal sheets for fabrication. Shed 1 is where rubber lining is performed with steam facilities, and Shed 2 fabricates fiber tanks as well as provides space for fiber lining finishing



## **Research & Development**

Some customer require tailor-made solutions and we are ready and able to help in this project. Our R & D laboratory can develop new products and test them throughly in the field before releasing them for customers. Our R & D laboratory continuously keeps abreast of the latest technology advances.

# Manufacturing

Our products are manufactured at our manufacturing plant in Cikupa, Tangerang. Strict quality control prosedures ensure that every vatch of chemical shipped to our customer meets product spesifications and is of the highest quality. We also adhere to strict waste disposal methods to prevent environmental pollutions.

# Quality

The process of striving to continuously produce quality products has always been an important part of Betaflow. Raw materials and finished products undergo strict and stringent quality control before they are released. Samples of raw materials and finished products are retained for future references.

## **Environment**

Protecting the environment for future generations is of utmost importance to Us. Working to customers, we monitor, analyze, and treat waste streams to remove contaminants. Our waste treatment program, not only benefits the environment but also helps our customers recover and recycle valuable resources and water. In our laboratory, we routinely conduct regular reviews of the raw materials that are used, and replace them with more environment friendly ones as they are made available.

# **Health & Safety**

As a company that puts the emphasis on its people, we takes health and safety issues seriously. A safe working condition ensures that everyone can do his function without fears of impending work accidents. Futhermore, safe working conditions can minimize work stoppage caused by injured personnel or damaged facilities.





We have served and supported various heavy industries in Indonesia. Some of them are the oil & gas industry, steel plants, pipe manufacturers, petro-chemical plant, power generation plants, pulp and paper industry, wood industry, metal working industry and mining industry. We believe that excellent technical service can only be given by being situated close to the customer. That is why we continue to expand our network of representative offices and distributors all over Indonesia.





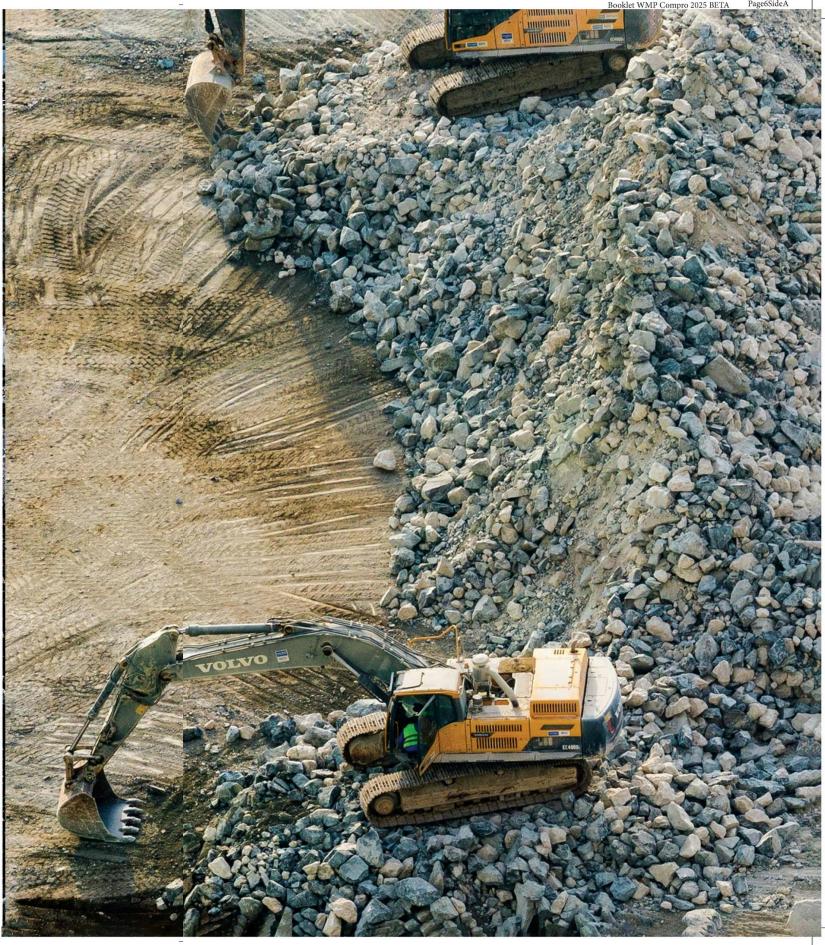
Our engineers are consultans to our customers, working together to solve problems and to prevent new problems from occurring. Our engineers are connected to each other via our intranet computer network. Apart from trouble shooting and recommending solutions, our engineers seek to help in the implementation of the chemical treatment program.

After implementation, our engineers are able to donduct continuous monitoring of the results. The collected data are then analyzed and summarized to provide further recommendations. In this manner, we can provide continuous improvement. At the same time, we free the customer to concentrate on the main operation of their business.

The Mining Division at PT Beta Pramesti Asia focuseson providing water and wastewater solutions specifically for the mining industry. Our approach combines practical innovation and expertise with a commitment to environmental sustainability. We aim to meet the unique water management needs of mining operations efficiently and responsibly.

Our mission is to lead in effective and sustainable water and wastewater management practices within the mining sector. Through the use of advanced technology and industry knowledge, we strive to optimize resource use, minimize environmental impact, and support the sustainable growth of the mining industry.

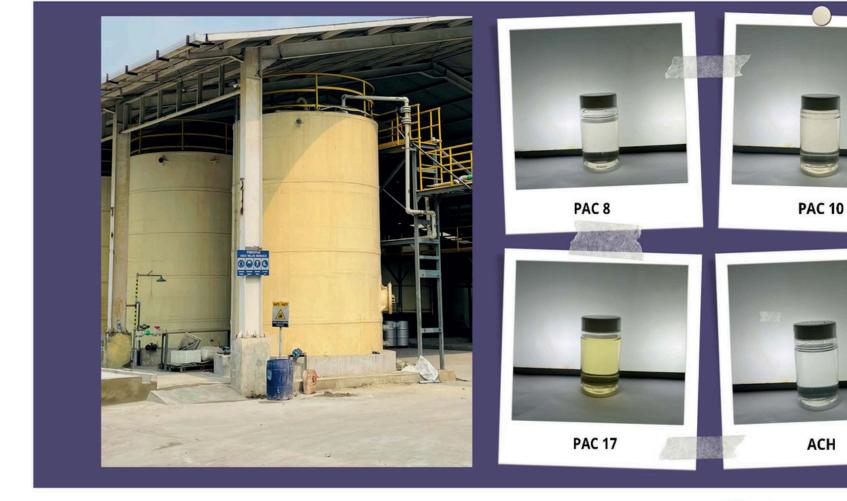




oil & Gas

The Oil & Gas Division of PT Beta Pramesti Asia offers practical and efficient water and wastewater management solutions for the oil and gas industry. Focused on robust and realistic technology, we provide water and wastewater treatment chemicals specifically designed to meet the unique needs of this sector. Our products combine reliability and effectiveness, making them an appropriate choice for companies in the oil and gas sector.

The strength of our products lies in their ability to provide solutions that have an immediate positive impact on operational efficiency and resource management. Our commitment to quality and dependability is reflected in every product we offer, establishing us as a reliable choice for water and wastewater treatment needs in the oil and gas industry.



# AC & AC

PT Beta Pramesti Asia is dedicated to high-quality production of coagulants. The company sets strict quality standards, ensuring their Poly Aluminium Chloride (PAC) and Aluminum Chlorohydrate (ACH) products meet top industry norms. Beyond manufacturing, they also provide strong technical support to customers using PAC and ACH for water coagulation processes.

With the company's expert guidance, clients can achieve optimal outcomes, supporting efficient and effective water purification processes. PT Beta Pramesti Asia is also committed to environmental responsibility. In producing PAC and ACH chemicals, the focus is on sustainability, aiming to reduce the environmental impact of water treatment processes.

This commitment is in line with the global movement towards environmentally friendly practices. As a growth-oriented local manufacturer, PT Beta Pramesti Asia plays a vital role in the water treatment sector and supports sustainable industrial growth, contributing to a cleaner and healthier environment.

## Spesifikasi PAC & ACH

Product	SG	Al2O3 (%)	Basicity (%)	Appearance
PAC 8	1.150 - 1.180	8.0 - 9.0	min. 35.00	Colorless to yellowish liquid
PAC 10	1.190 - 1.220	10.0 - 11.0	min. 35.00	Colorless to yellowish liquid
PAC 12	1.230 - 1.260	12.0 - 13.0	min. 35.00	Colorless to yellowish liquid
PAC 17	1.360 - 1.390	17.0 -18.0	min. 35.00	Clear yellowish to yellow liquid
АСН	1.320 - 1.390	min. 23.00	70.00 - 85.00	Clear to Slightly Hazy Liquid

**PAC 12** 

## Wastewater And Sewage Treatment

The Wastewater And Sewage Treatment division of Beta Pramesti treats industrial and commercial waste (such as domestic sewage waste) to the current regulation or better. These wastewater are usually treated for solids removal using conventional clarification and further treatment may involve biological oxygen demand (BOD) removal using biological methods or other hazardous contaminants by settling/absorption. More efficient systems using BETAQUA Membrane Bio Reactors are becoming more and more commonly used because of the low sludge production and higher quality effluent. It is now possible to recycle some of the water for reuse. Similar to the water treatment systems, Beta Pramesti also manufactures and assembles all these systems under the BETAQUA brand





## **System Maintenance**

The Profesional service division of Beta Pramesti handles servicing of our systems as well as systems built by other. Initially a cooling tower and boiler chemical maintenance division, it expended off to handle complete maintenance of our Reverse Osmosis, Ultrafiltration, Biological Treatment and other systems. Covering all the maintenance aspects including media replacement, chemical consumables and crucial parameter monitoring, the customer is presented with a cost efficient system with fixed and predictable operating cost.

## **Electrical & Control Systems**

Our ECS division assembles our own panels and do our own PLC Programming. This ensures any changes or customization required by our customers can be performed quickly by our own in house PLC programmers and electrical engineers. Troubleshooting time is also cut down drastically as all of our control sytems are designed by our process engineers working with our in house programmers.



## **Our Product**

## BETAGARD

#### **Cleaning Chemicals**

- Alkalinity Control & Neutralizing Cleaning Chemicals
- Inhibited Liquid Acid for Rust & Siliceous Scale Removal

#### **Water & Wastewater Clarification**

- Polyaluminium Chloride
- Polyaluminium Chloride Powder
- · Aluminium Chlorohydrate

- Anionic Flocculant
- Cationic Flocculant

#### **Boiler Water Treatment**

- · Neutralizing amine
- · Alkalinity control
- Boiler water & scale preventative
- · Boiler scale control

- · Boiler scale preventative
- Catalysed corrosion preventative
- Boiler water treatment
- · Catalyzed oxygen scavenger

#### **Reverse Osmosis Treatment**

- Premium antiscalant & antifoulant
- · Low pH membrane cleaner
- High pH membrane cleaner

- Biomate for reverse osmosis systems
- Oxygen & chlorine scavenger

#### **Waste Water Bacteria**

- Bacterial For seeding & Start Up WWTP/STP
- Spesial Bacterial for Oil and Grease (grease Trap)•





#### **Cooling Water Treatment**

- · Scale inhibitor & dispersant
- · Corrosion & scale inhibitor
- · Corrosion inhibitor

- · Non oxidizing biocide
- Biocide
- · Oxidizing biocide

#### **Wastewater Treatment Plant**

- · Enzyme bacteria for wastewater treatment plant
- · Bacterial cultures
- · Grease trap

#### FFA Enzyme Inhibitor Palm Oil

TBS Additive

CPO Additive

## **TERRAGARD**

- · Waterless hand cleaner
- Solvent degreaser
- · Water base degreaser
- · Coal dust suppresant

- · Road dust suppresant
- · Engine water coolant inhibitor
- · Coal fire suppresant

## **Our Product**

## **BETAQUA**

- Clarifier
- Fiberglass filter
- · Steel filter
- · Stainless steel cartridge housing
- · PVC cartridge housing
- · Fiberglass cartridge housing
- Polypropylene cartridge

- · Ultrafiltration machine
- · Seawater reverse osmosis
- Brackish water reverse osmosis
- Standard UV & Cartridge UV
- · Compact sewage treatment plant
- · Plate settler
- Betaqua Compact STP
- Betaqua Fixed Media

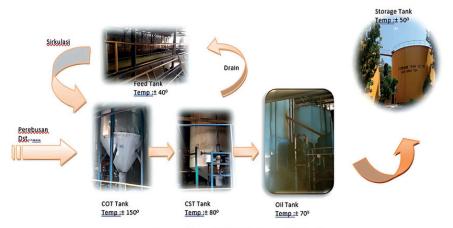
## BETAFLOW

- Demulsifier
- Pour Point Depressant & Wax Inhibitor
- · Deoiler / Reverse Demulsifier
- Water Corrosion Inhibitor
- · Gas Corrosion Inhibitor
- Water Clarifier
- Neutralizing Amine
- Biocide
- Scale Inhibitor
- Wax Dissolver
- Antifoam

- · Oxygen Scavenger
- H₂S Scavenger
- Drag Reducer
- Scale Inhibitor Stick
- Corrosion Inhibitor Stick
- · Foaming Agent Stick
- Produced Water Treatment
- · Mud Drilling Chemicals
- · Stimulation Chemicals
- EOR Chemicals



## FFA Enzyme Inhibitor Palm Oil



Sampling CPO Dalam Uji Lab

We present the latest generation of Enzyme Inhibitor-based additives - an effective and process-friendly solution to reduce Free Fatty Acid (FFA) levels in oils quickly, stably and efficiently. This additive works by inhibiting the activity of the lipase enzyme, the main cause of FFA increase during storage or production. By preventing FFA formation in the first place, oil quality is maintained and shelf life is extended.

# **Our Projects**



### **Seawater Desalination**

No.	Customer Name	Memo	
1	PT Jaya Ancol	SW Desalination 5000 m3/day	
2	PT CCM Indonesia	SW Desalination 2200 m3/day	
3	PT Indofood (Bimoli)	SW Desalination 1000 m3/day	
4	Pl TU Amurang	2x25MW, SW Desalination for boiler make up water	
5	PITU Ende	2x7MW, SW Desalination for boiler make up water	
6	Pl TU Kepulauan Riau	2x7MW, SW Desalination for boiler make up water	
7	PLTU Lombok	1x25MW, SW Desalination for boiler make up water 2x7	
8	PLTU Maluku Utara	MW, SW Desalination for boiler make up water	
9	PI TU Tonasa	2x35MW, SW Desalination for boiler make up water	
10	PLTU Gorontalo	2x25MW, SW Desalination for boiler make up water	
11	Pl TU Indramayu	3x330MW, SW Desalination for boiler make up water	
12	Pl TU Pacitan	2x31SMW, SW Desalination for boiler make up water	
13	Bali Pecatu Graha	SW Desalination 3000 m3/day (Revitalization)	

#### Demineralizer

No.	Customer Name	Memo	
1	Petronas Chemical	3 x 330 m3/hour	
2	Petrokimia Gresik	180 m3/hour	
3	Indah Kiat Pulp and Paper	3 x 250 m3/hour	
4	LPPPI Jambi	250 m3/hour	
5	Sulfindo Adi Usaha	2 x 55 m3/hour	

## **Brackish Water Reverse Osmosis**

ı	No.	Customer Name	Memo	
ı	1	Godfrey Hirst Company, Australia	Recycling of wastewater using UF and BWRO	
	2	Synchrotron Australia	Electron Research Facility	
	3	Pacbrands, Australia	Recycling of wastewater using UF and BWRO	
[	4	Pantai Mutiara Apartments	utiara Apartments BW desalination for three apartment	
[	5	Indah Kiat Pulp Paper	towers BW desalination for process water	
[	6	Tanjung Unggul Mandiri	BW desalination for potable water	

## Ultrafiltration

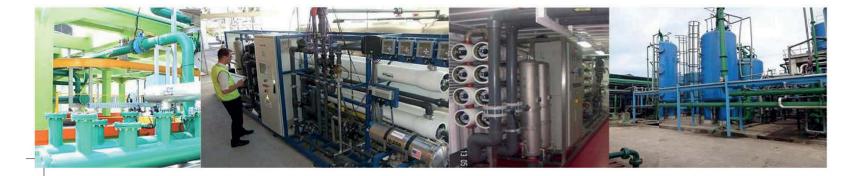
No.	Customer Name	Memo
1	Pertamina Tambun Grand	Recycling of Produced Water
2	City Mall Surabaya	Reverse Osmosis pretreatment from river water
3	PLN Pontianak	BW desalination from air gambul (extremely high organic
		containing peat)

# Electrodeionization(EDI) First locally build EDI skids in Indonesia

No.	Customer Name	Memo
1	BMS / Taisho Pharma	Purified Water to USP standards
2	Dankos Laboratories	Purified Water to USP standards
3	Ikapharmindo	Purified Water to USP standards
4	Mega Esa farma	Purified Water to USP standards
5	Immortal Cosmedica	Purified Water to USP standards
6	Global Multi Pharmalab	Purified Water to USP standards
7	Mahakam Beta Farma	Purified Water to USP standards
8	Dion Farma	Purified Water to USP standards

## Chemical

No.	Customer Name	Memo	
1	BUT Sarulla Operation, Ltd	Chemical General	
2	PT. PALYJA JAKARTA	ACH	
3	Pembangkit Jawa - Bali	Chemical Boiler Prosess & Chemical General	
4	Pulau Sambu	Chemical Boiler & chemical cooling process	
5	Riau Sakti	Chemical Boiler & chemical cooling process	
6	Tunas Baru Lampung	Chemical Boiler & chemical cooling process	
7	Budi Makmur Perkasa	Chemical Boiler & chemical cooling process	
8	PDAM Tirtanadi Medan 2 site	Chemical for WTP	
9	Pertamina EP	Supply Demulsifier	
10	Pertamina EP	Supply Chemical Scale Inhibitor dan H2S Scavenger	
11	Pertamina EP	Supply Chemical PPD, Demulsifier dan Deoiler	
12	Pertamina EP	Penggadaan Chemical PPD	



# **Our Projects**



## **Sewage Treatment Plant**

No.	Customer Name	Capacity
1	STP Latumenten	450 m3/day
2	STP Mall Kelapa Gading 3	1800m3/day
3	STP Project Apartment Grand Center Point	432 m3/day
4	STP & Recycle System Apartment The Suite	400 m3/day
5	STP System Cluster Palm & Maple Summarecon Bekasi	1100 m3/day
6	STP Summarecon Mal Bekasi 1	700 m3/day

## WWTP & Sludge Dewatering System from CPO Process

No	Customer Name	Capacity
1	WWTP Socimas	1080 m3/day

### **Wastewater Treatment Plant**

No.	Customer Name	Capacity
1	PLTU Sul-Sel Bar-2	15 m3/hour
2	PT Rekadaya Elektrika	1 x 1200 m3/day
3	Green Bay Pluit	1 x 750 m3/day
4	PT Andalan Furnindo	Various
5	PT Kutai Refineri Nusantara	1 x 60 m3/day
6	PT Perindustrian Sawit Synergy (KLK)	62 m3/day
7	PT Perindustrian Sawit Synergy (KLK)	350 m3/day
8	PT PP Persero (Tbk)	300 m3/day
9	PT PP Persero (Tbk)	375 m3/day
10	PT Kutai Refinery Nusantara (APICAL)	840 m3/day
11	PT Kirin Miwon Foods	3600 m3/day

## Storage Tank

No.	Customer Name	Capacity
1	Hyundai Engineering Co. Ltd (HEC)	Cap 320
2	PT PP	Storage Tank Proyek PLTG 500MV (1 x25 M)
3	PT Andalan Furnindo	39 Unit Storage Tanks

#### **Pressure Vessel Tank**

No.	Customer Name	Capacity
1	Hyundai Engineering Co. Ltd (HEC)	1080 M3/day

